

# Gamification Works! or How I Learned to Stop Worrying and Love to Teach



Dr. [Alexandru Iosup](#),  
Otto Visser, Dr. Ana Lucia Varbanescu,  
Tim Hegeman, and Jesse Donkervliet



# The “Leaking Faucet”



- Major technical university in the Netherlands
- “P-in-een” of an important BSc track
- Completion “in time” of the BSc
- (What do students think about it?)

<40%

<50%

**ELSEVIER**



# Exercise: The Blame Game

- Team work, first 2 minutes
  1. Form team of 2-3 persons
  2. Think about own experience
  3. Convince your team before proposing an answer
- Open discussion, next 2 minutes
  - Tell everyone the answer

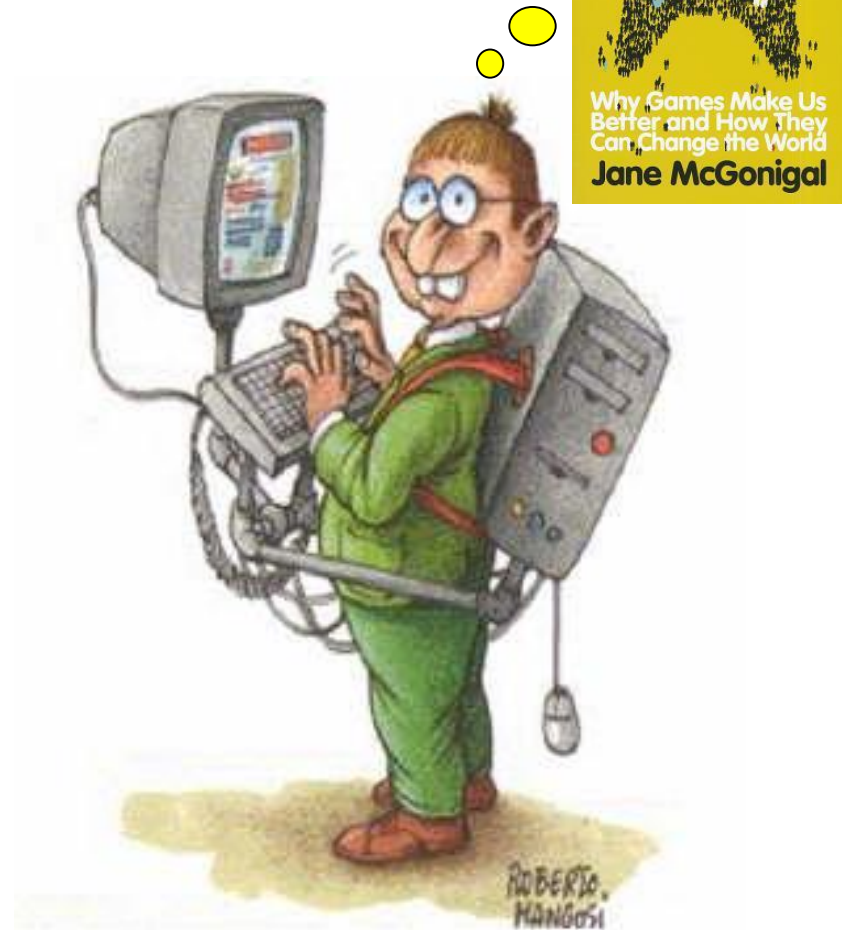
Q: **Who is responsible** for the **current yield** of higher education?

Voting on best answer



# We're In This Together (My Answer)

- New generation of students
- New types of students, especially multi-culti
- It's not you, it's me
- New ambition of our faculty, but cannot select students



<https://quotablequoteunquote.files.wordpress.com/2008/08/walkingcomputergeek.jpg>



# We're In This Together (My Answer)

- New generation of students
- New types of students



**The main challenges for the future?**

**Every student counts!  
Every student is different!**

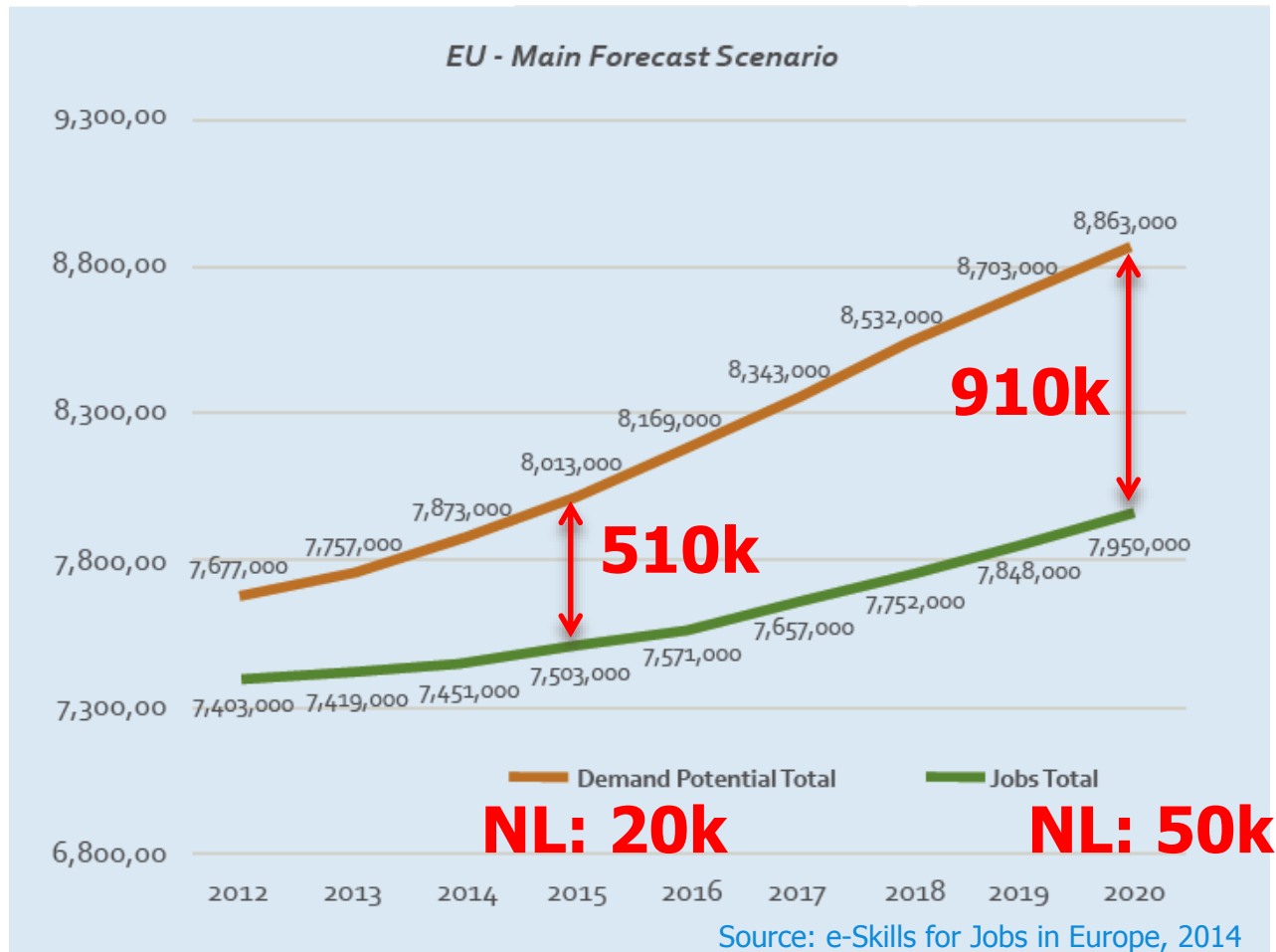
- New ambition of our faculty,  
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# Let's Extrapolate to Europe: The Workforce Gap in ICT



# Let's Extrapolate to Europe: The Workforce Gap in ICT

EU - Main Forecast Scenario

9,300,00

The main challenges for the future?

**Every student counts!**  
**Every student is different!**



**NL: 20k**

**NL: 50k**

Source: e-Skills for Jobs in Europe, 2014



# Let's Extrapolate to Europe: The Workforce Gap in ICT

*EU - Main Forecast Scenario*

9,300,00

**The main challenges for the future?**

**Every student counts!  
Every student is different!**

Rhetorical Q:

Which teaching technique can help?

7,300,00

6,800,00

2012 2013 2014 2015 2016 2017 2018 2019 2020













Source: e-Skills for Jobs in Europe, 2014





# Agenda for Today or Gamification. Because Every Student Counts!

Time  
Units

1. Introduction  1
2. An intuition behind gamification  1
-  3. A practical framework for gamification in higher education (getting your courses gamified) 5½
  -  1. Refresher on higher-education basics ½
  -  2. Understanding student types 1
  -  3. Designing the gamified experience, focus on the MDA\* framework ½
  -  4. focus on dynamics and mechanics ½
  -  5. focus on assessment 1
  -  6. Playtesting for fun and motivation 1
  -  7. Operating a gamified course 1
-  4. Does gamification work? ½
-  5. Wrap-up ½

# What is Gamification?

A: Game Thinking + Techniques

Q: What is **gamification**?

A: The use of thinking and techniques designed for gaming in non-gaming settings, e.g., in education.



<http://goo.gl/v97zSW>



What is the intuition behind gamification?

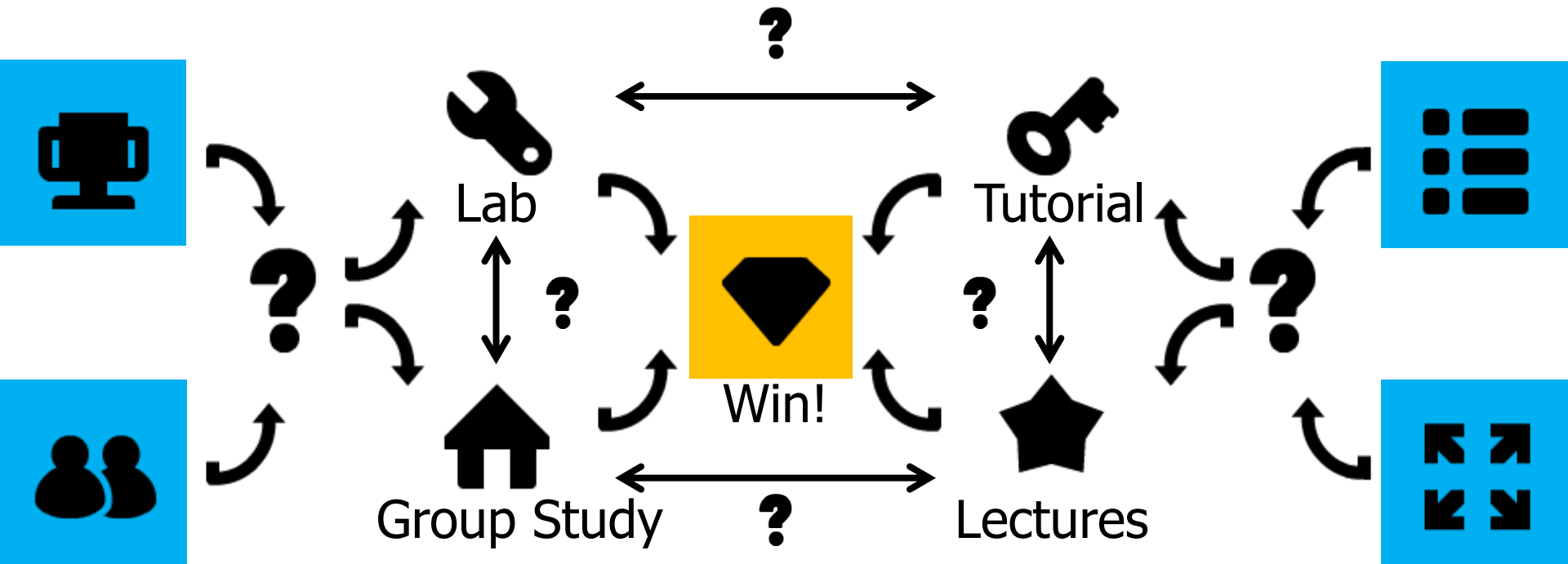


How can gamification be used?

<http://goo.gl/ILSNEb>



# Designing a course is like creating a complex puzzle



# Agenda for Today or Gamification. Because Every Student Counts!

Time  
Units

- |    |   |    |
|----|---|----|
| 1. | Introduction  | 1  |
| 2. | An intuition behind gamification  | 1  |
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| 1. | Refresher on higher-education basics  | ½  |
| 2. | Understanding student types   | 1  |
| 3. | Designing the gamified experience, focus on the MDA* framework                                | ½  |
| 4. | focus on dynamics and mechanics   | ½  |
| 5. | focus on assessment   | 1  |
| 6. | Playtesting for fun and motivation  | 1  |
| 7. | Operating a gamified course   | 1  |
| 4. | Does gamification work?   | ½  |
| 5. | Wrap-up   | ½  |

# This Gamification Masterclass

- “By taking this course, **you** will be able to”
  1. Identify student types and design their paths of advancement.
  2. Identify and explain the mechanics and dynamics that are most likely to motivate students.
  3. Design assessment that is most likely to challenge students yet avoid common pitfalls.
  4. Understand basic concepts in how to construct, playtest, and operate a gamified course.
  5. Try out your gamification skills, in short exercises.

# A Framework for Gamification in Higher Education

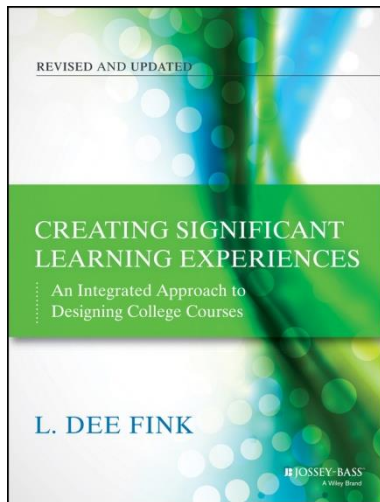
1. Decide on Learning Objectives and related content.
2. Describe the perfect student.
3. Design the gamified experience\*.
4. Playtest your design and check for fun!
5. Operate your gamified course.

\* Mechanics, Dynamics, Aesthetics

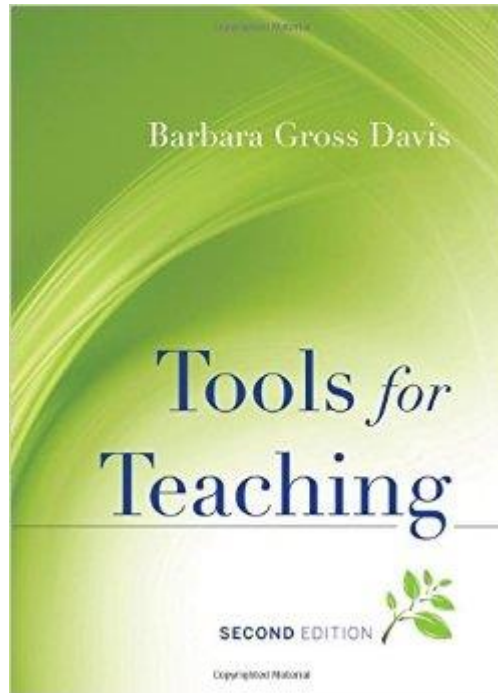


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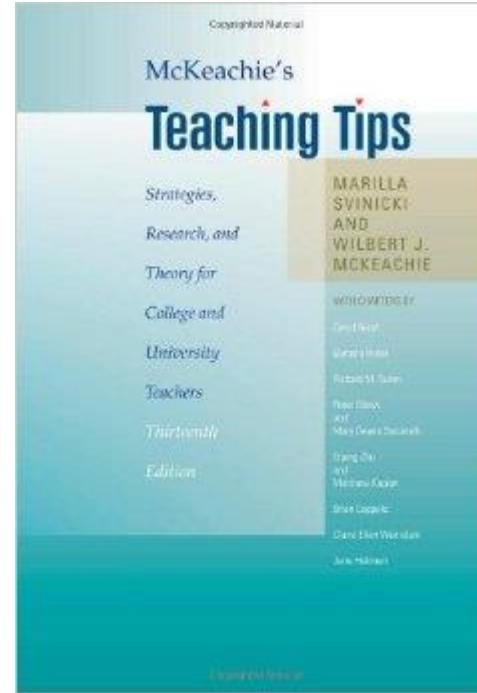
# Have You Read These? Or Similar? Or Followed the BTQ (BKO) Courses?



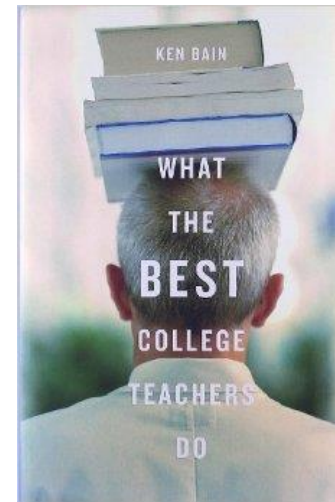
Learning how to learn  
Significant learning



Group work  
Assessment



Planning, team  
Grading



From the  
trenches...



1. Decide on Learning Objectives and related content.

## *Course Design, In 5 Easy Steps...*

- Team work, first 2 minutes
  1. Form team of 2-3 persons
  2. Think about own experience
  3. Convince your team before proposing an answer
- Open discussion, next 1 minute
  - Tell everyone the answer

Q: **How do you design a course** in higher education? (What do you show to your Director of Education?)

Voting on best answer





1. Decide on Learning Objectives and related content.

# Decide on Learning Objectives etc. (or, the basics of education)

## 1. Goals

- High-level descriptions, e.g., “EDU601 Modern Education Techniques”

## 2. Outcomes

- Low-level descriptions
- Measurable verb + Limitations + Performance

## 3. Teaching method(s)

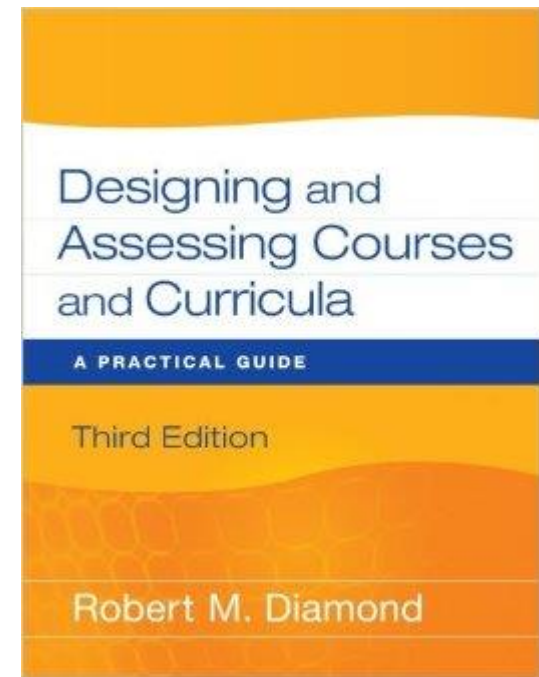
- Teaching facts, concepts, procedures, systems
- Lectures [, flipped classroom?], Lab, etc.
- [Learning learning? Teaching teachers?]

## 4. Assessment method(s)

- Of students. Of the course itself.
- [Of the teaching methods?]

## 5. Operation of the course

- Team, including SAs, co-teacher, etc.

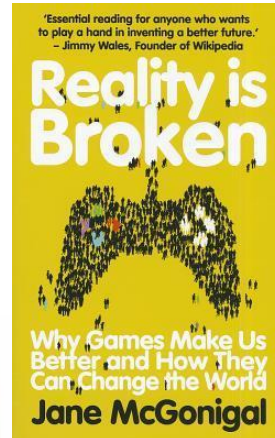
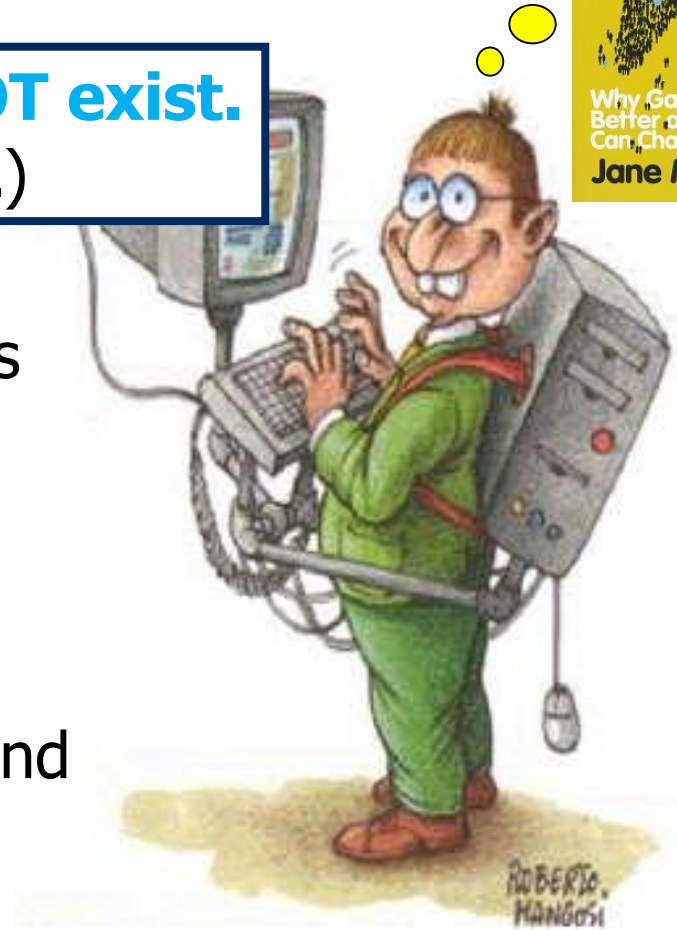


## 2. Describe the perfect student.

# What's Wrong With the Perfect Student?

**The perfect student does NOT exist.**  
(And yet we are all here.)

- Achieves all course objectives
- Explores new directions
- Socializes with students around
- Excels in all tests, early



<https://quotablequoteunquote.files.wordpress.com/2008/08/walkingcomputergeek.jpg>



Acting

Players

World

Interacting



Acting



Achievers

Players

World

Interacting



Acting



Achievers  
more/more difficult  
challenges

Players

World

Interacting



Acting



Achievers  
more/more difficult  
challenges

Players

World



Explorers  
open/creative  
challenges

Interacting



Acting



Achievers  
more/more difficult  
challenges

Players

World

Socializers  
team/discussion-based  
challenges



Explorers  
open/creative  
challenges

Interacting



Acting

Winners  
competitive/single-winner  
challenges



Achievers  
more/more difficult  
challenges

Players

World

Socializers  
team/discussion-based  
challenges



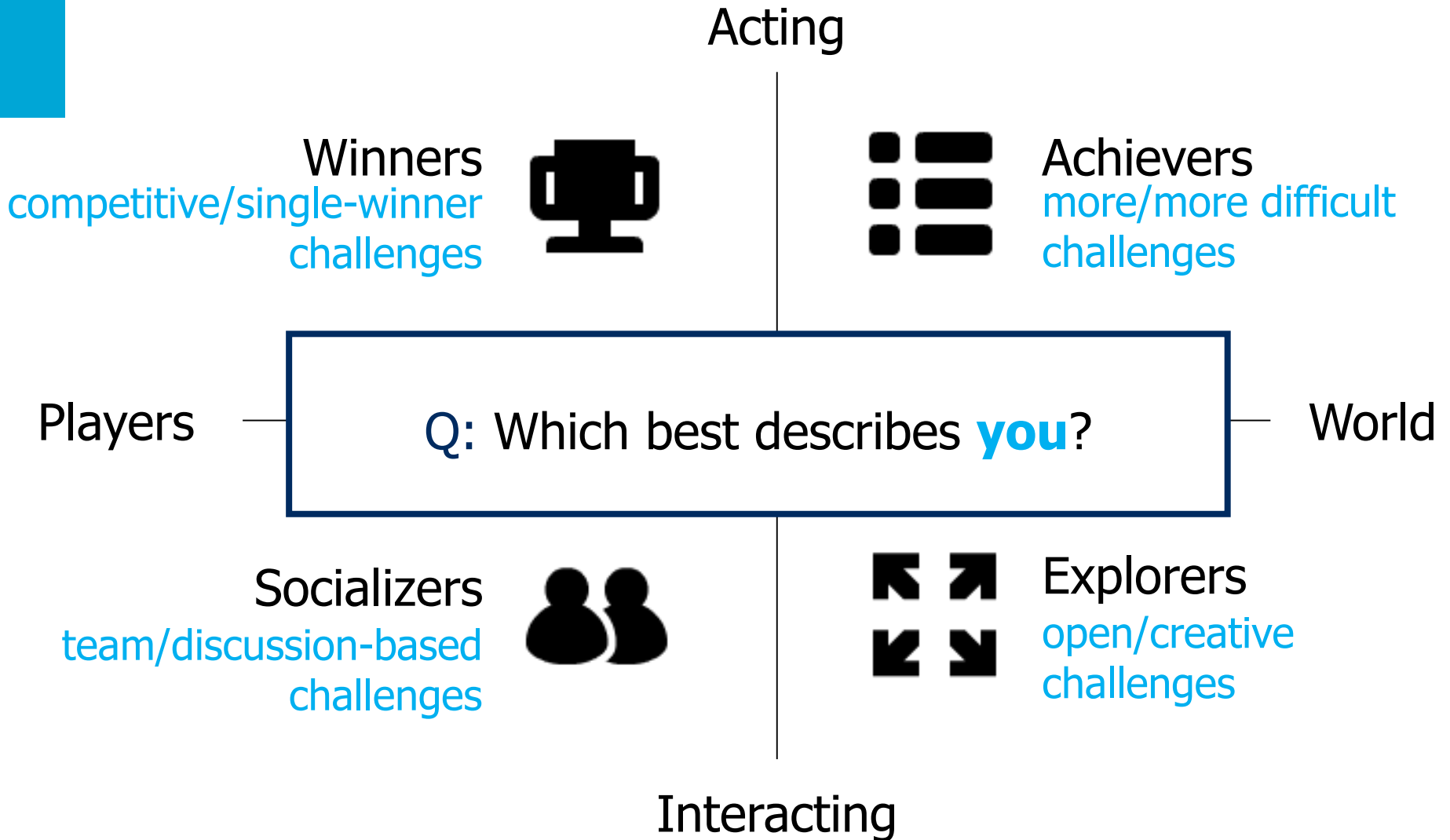
Explorers  
open/creative  
challenges

Interacting

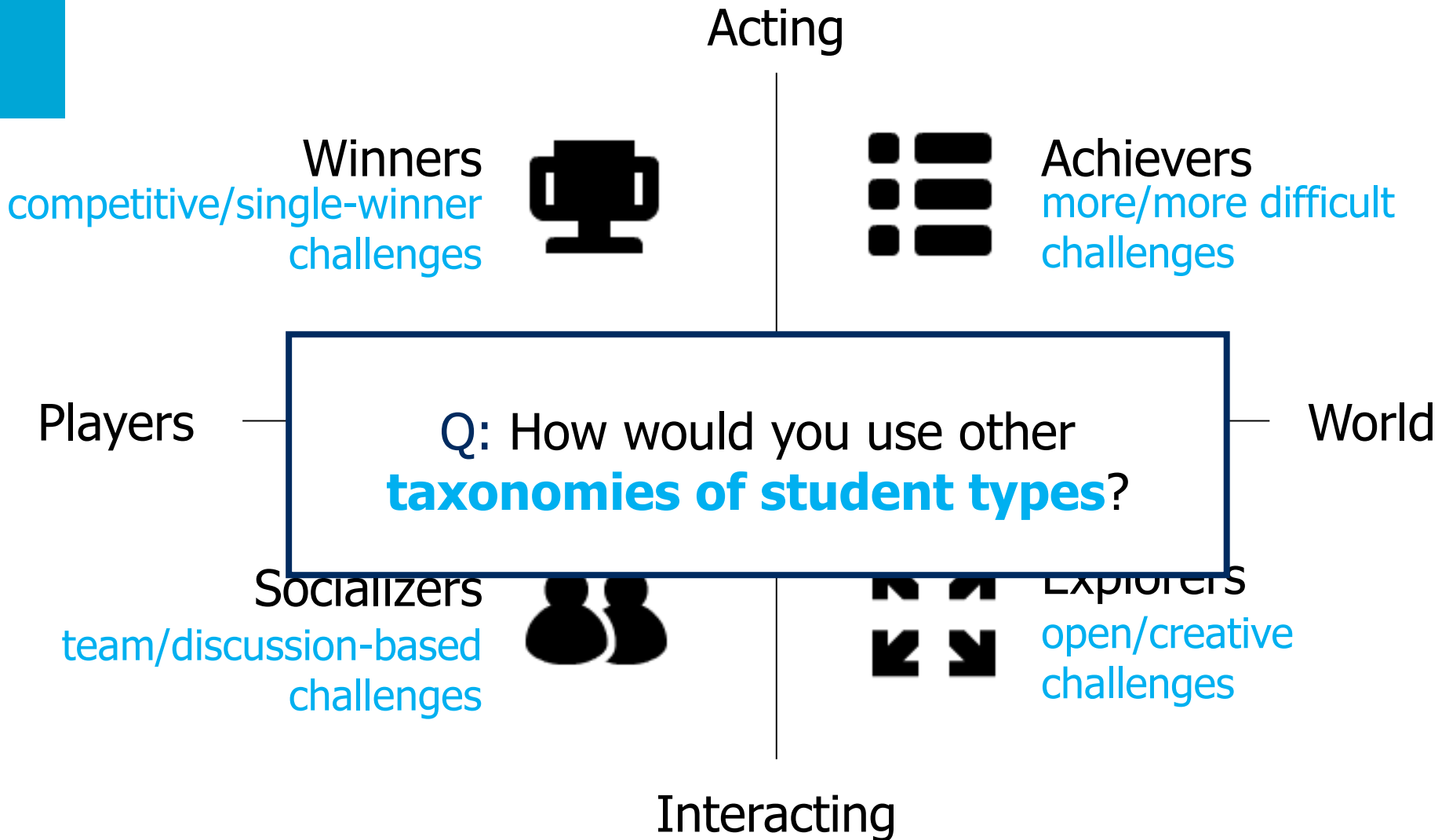




# Exercise: The “Who Are You?” Game

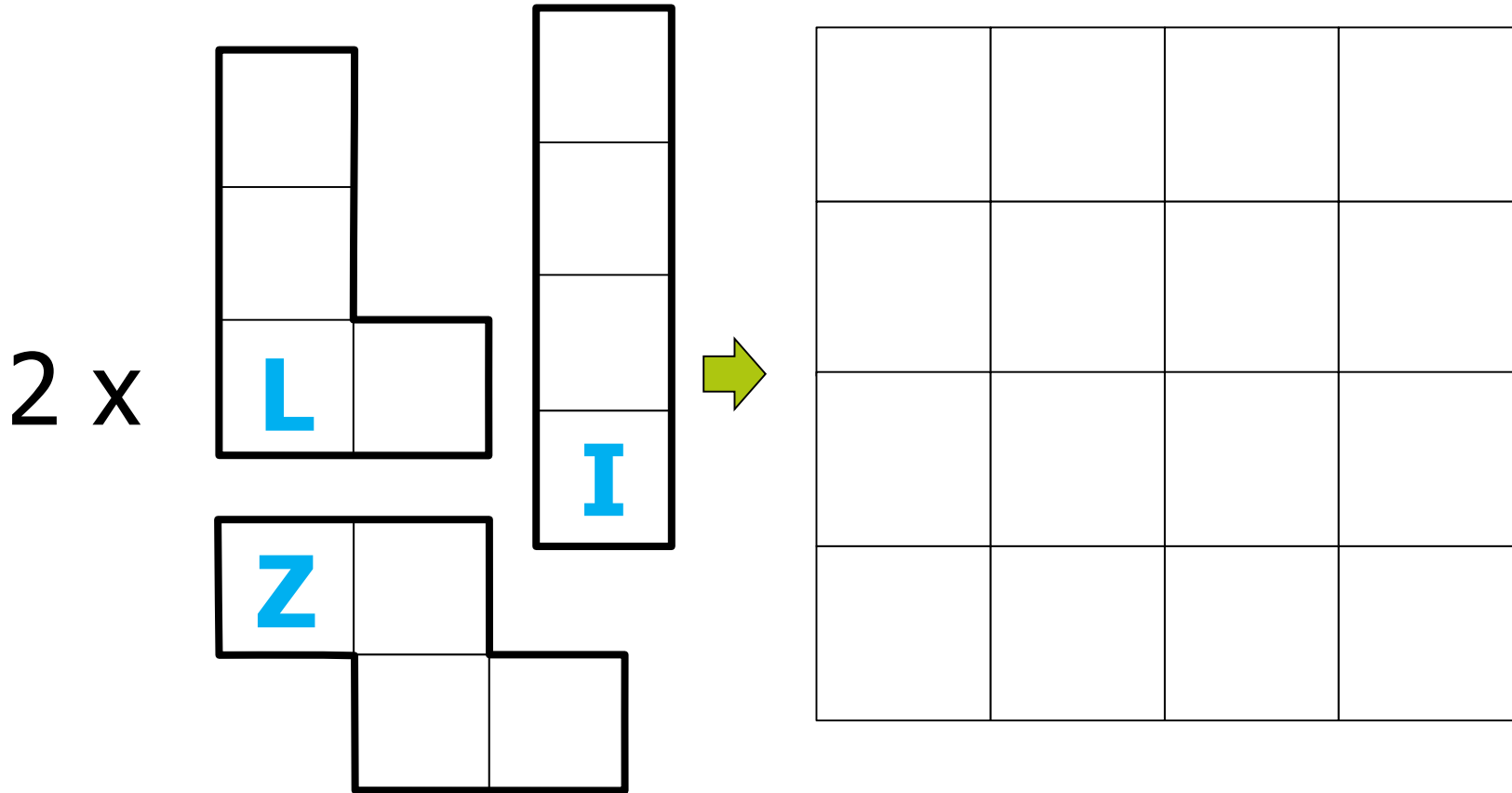


# Exercise: The “Who Are You?” Game





# Content Unlocked!



# A Framework for Gamification in Higher Education

1. Decide on Learning Objectives and related content.
2. Describe the perfect student.
3. Design the gamified experience.
  - Gamification is not the BLT sandwich of education
  - Focus on the Mechanics-Dynamics-Aesthetics Framework
  - Focus on Mechanics and Dynamics
  - Focus on Assessment
4. Playtest your design and check for fun!
5. Operate your gamified course.



### 3. Design the gamified experience.

## Gamification Is NOT Only:

- Playing a game in the classroom



- Points
- Badges
- Leaderboards



PBL = The BLT sandwich



Q: What's in a game?

A: **Over 250,000,000 active players**

**Social Gaming =**

100,000k+ players who benefit from social engagement



Gamification scales in practice  
(better than traditional in-class methods)

## 1. Mechanics

Explore, do, learn, socialize, compete  
+

## 2. Dynamics

Player progress and interaction, ...  
+

## 3. Game Content\*

puzzles, challenges, extra-projects, culture

\* Art class pending.



# Gamification Mechanics

- Mechanics = how the system turns inputs into outputs

Mechanics are applied directly, by the system (course staff), without further interaction from students.

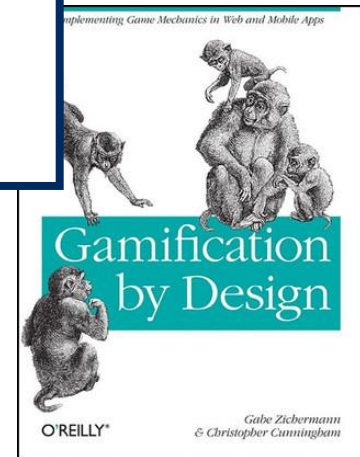
- Points
- Badges
- Leaderboards

- Gamification
- Challenges

- Rules
- Feedback
- Unlocked content

- ... so many more

Q: Which **mechanics** have I already demonstrated **in this session?**

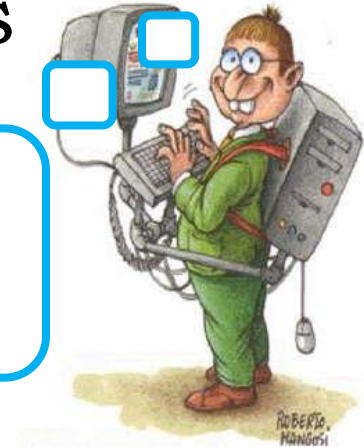


Read this article →

Iosup, Epema, ... On Using Gamification in Technical Higher Education, ACM SIGCSE'14. <http://goo.gl/v97zsw>

# (Social) Gamification Dynamics

What is my status?  
How to get closer to winning?  
When can I make a *choice*?



- **Individual dynamics** (so, regardless of what others do)
  - Students can spend their points for some reward
  - Students earn access to more advanced content
- **Group dynamics** (so, regardless of what students outside the group do)
  - Peer-reviews are discussed with the group (mechanic), and result in bonuses/additional discussion (dynamic)
- **Cohort dynamics** (so, all students acting)
  - Top-20% participate in extra lectures
  - Bonus/brownies for best student/group of the day





# Gamification Mechanics & Dynamics in Our Courses

- **Too many to list here**
  - Scoring system is but one element
  - Badges? Only for B.Sc., some “random” \* [Manga cum laude](#)

- **Onboarding** (mechanics)

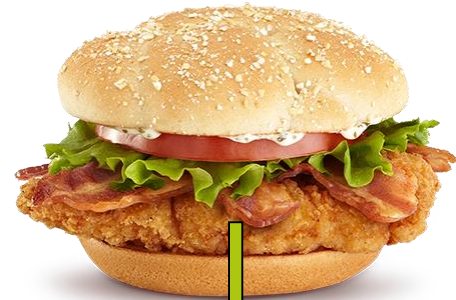
- Entry quiz
- Story every lecture

- **Social Learning** (dynamics)

- In-class teams, competing
- Self-study as team effort
- Involve Winners and Explorers in self-study
- Involve Winners and Explorers in self-study

- **Different player types** → **different MDA**

- Ladders, ranking, end-lecture quiz: mostly for Winners
- Content unlocking (dynamics): Explorers and Achievers



Don't read this slide!  
Don't read this slide!

Read this article →

Iosup, Epema, ... On Using Gamification in Technical Higher Education, ACM SIGCSE'14. <http://goo.gl/v97zsw>

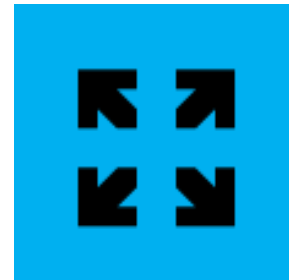
# Assessment That Motivates!

10,000 points for a 10


+50 for good activity

+1,000 for most challenging activity

Badges, unlocked content



# Our Diverse Scoring System

1. Course Points	2. Access Tokens	3. Brownie Points
<b>10,000 for straight 10</b>	Start with 1	
+1,000 team self-study		
+1,000 lab bonus #2	Bonus Lab assignments	I will bake brownies for <u>you!</u> (but not force you to eat them)
+500 lab bonus #1	<b>Advanced topics</b> (GPUs, clouds)	
+300 correct exam Q	Discuss w Lecturer	
+50 activity in Lab/Lecture/Tutorial	Propose Exam Qs	
+25 correct end-lecture quiz		
<b>+500 entry quiz</b>	<b>Rec. letter</b>	



# *Gamification a la Carte*

(5 minutes work + 5 minutes talk)

- Groups of 3-4
- Convince your team before writing down an answer
- Discussion (talk) at end

Q: Which mechanics and dynamics would you like now to use in your own course?  
"I would use ... because ..."

Voting on best answer

## 1. **Mechanics**

Explore, do, learn,  
socialize, compete  
+

## 2. **Dynamics**

progress/learning graph,  
social engagement,  
others  
+

## 3. **Game Content**

puzzles, challenges,  
extra-projects, culture

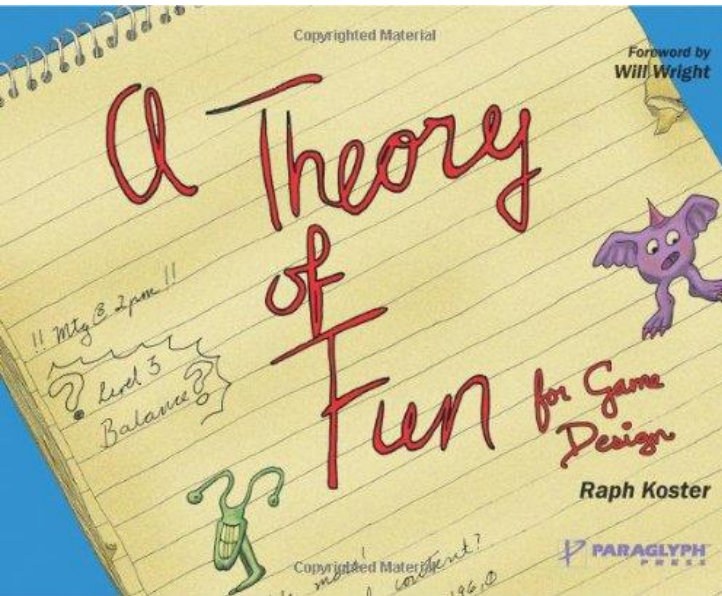
# A Framework for Gamification in Higher Education

1. Decide on Learning Objectives and related content.
2. Describe the perfect student.
3. Design the gamified experience.
  - Focus on the Mechanics-Dynamics-Aesthetics Framework
  - Focus on Mechanics and Dynamics
  - Focus on Assessment
4. Playtest your design and check for fun!
5. Operate your gamified course.



#### 4. Playtest your design and check for fun!

# Playtest Your Own Course!



1. Fine-tune fun
2. Are you increasing student motivation?  
Mastery, Access, Autonomy, Higher Goal
3. Balance different paths of advancement  
Balance + (challenge ~ growth → flow)

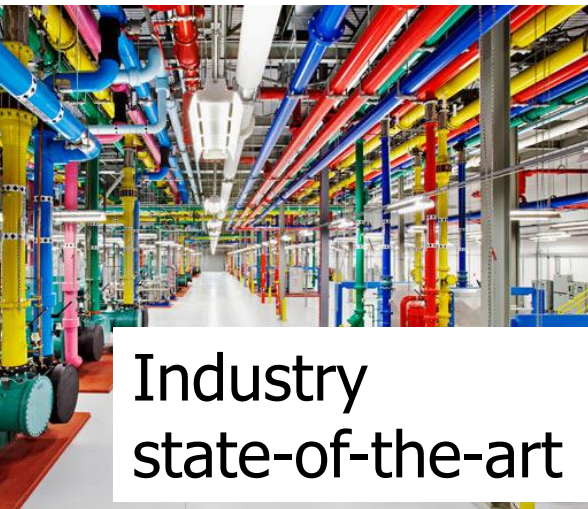


# Challenging and Diverse Content to Activate Diverse Students

Learning Objectives

BSc-CO, 6E (120h)	MSc-CO, 6E (140h)
Digital Logic and Data Representation	Overview of cloud computing
Computer Architecture and Organization	Software and Hardware Management
Interfacing and I/O Strategies	Centers and Energy Efficiency
Memory Architecture	Maintenance concepts, Virtualization
Functional Organization	Operating system programming models
Multiprocessing	Case studies
Performance Measurements	Guest lectures
Directions in Computer	

Try something else



Industry state-of-the-art



Topics touch today's research



Social relevance



## 5. Operate your gamified course.

# Experience Operating Our Courses

- **Learning graph overview**

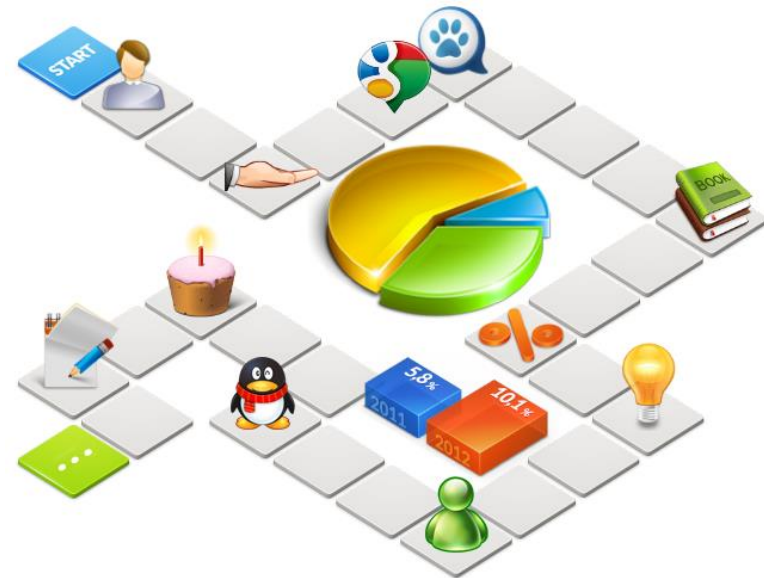
- Analyze shortcuts
- Make sure students know how to navigate the puzzle

- **Public overview (student's view)**

- Updates often & complete

- **Private overview (your & your team's view)**













- Statistics: how many and which students are lagging behind?



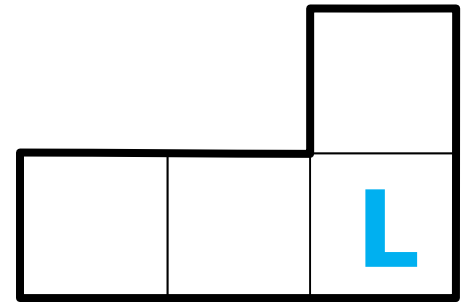
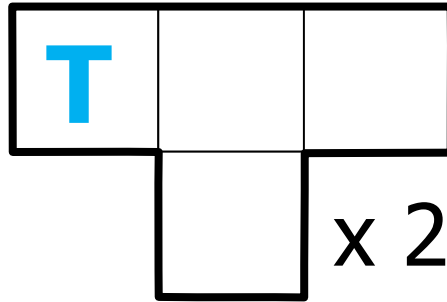
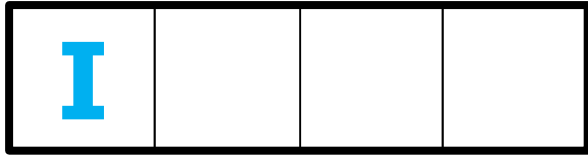


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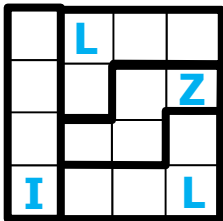
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-  5. Wrap-up ½

\* Mechanics, Dynamics, Aesthetics  
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# Does gamification work?

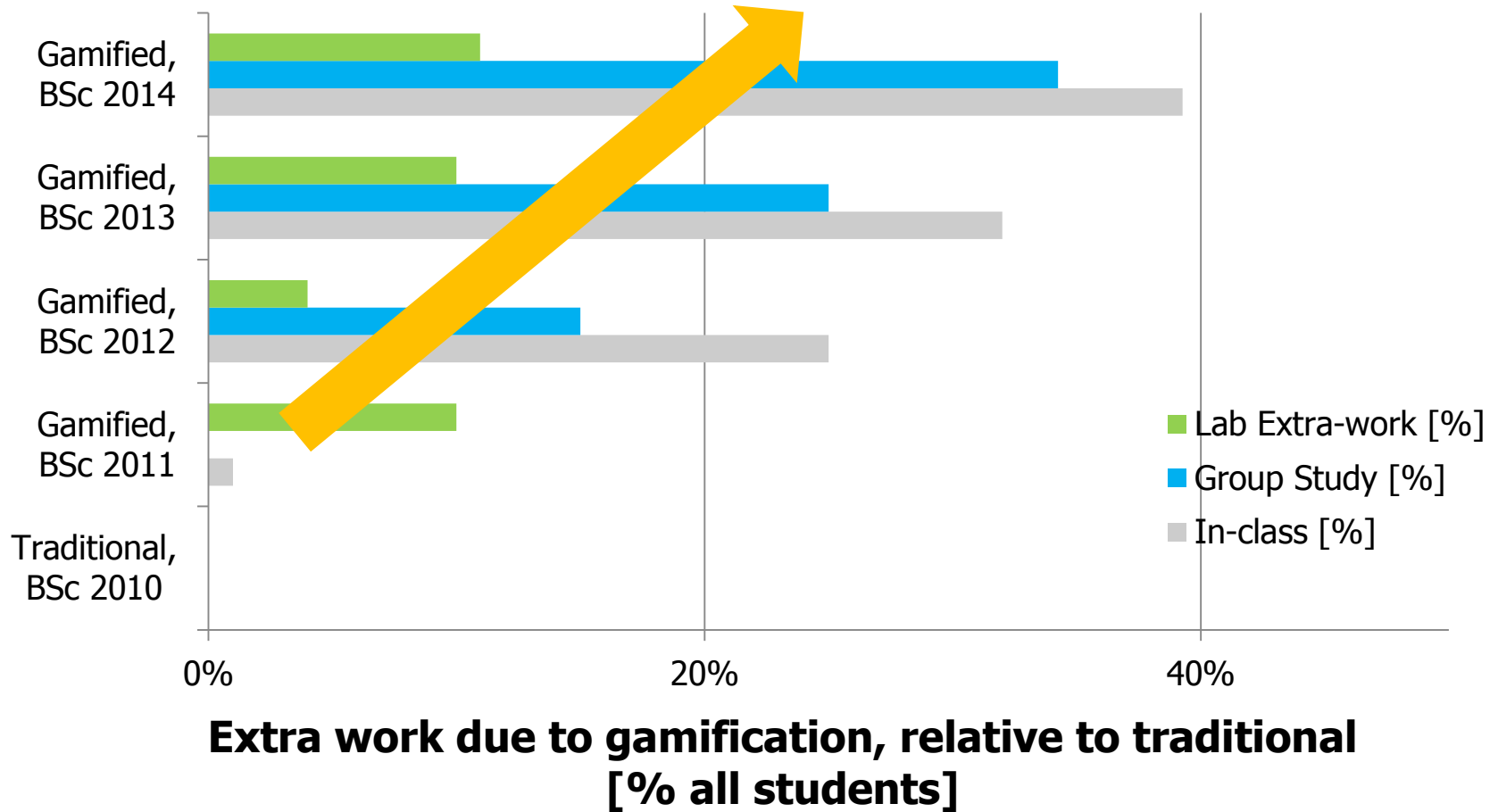


# >10+ Operational Years Since 2007

- B.Sc. Courses
  - TI140x Computer Organization (5+ years)
- M.Sc. Courses
  - IN4392 Cloud Computing (4+ years, co-teaching)
  - IN4391 Distributed Computing Systems (3+ years)
- **Main lesson: manage course dynamics**



# Gamification works!



# What Happens When A Student Does Not Like the Course Topic?

“ I want to thank you for showing that even though I'm not that good at written exams, I still can excel at other points in my study. I'd love to have a copy of my badge, as physical reminder of a course that made me eager to learn about things. Even when some of those things will never really have my interest.

This course, and the way it was given, learned me a few things about what motivates me, and only for that reason it was totally worth getting up for every lecture.

”













# There's No Free Lunch!

- Gamification takes time and energy
  - One week to consider gamification elements +
  - One day per lecture for adaptation +
  - Continuous adaptation +
  - Continuous assessment, e.g., end-lecture quiz +
  - Explaining a new system to students +
  - The nitty-gritty details
- Gamification takes personal effort
  - A new system has to conquer inertia
  - A new system has to conquer doubt
- **You are not alone, we are here to help!**



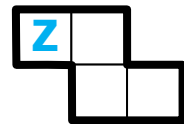
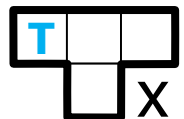
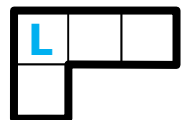
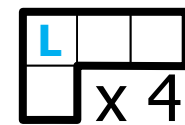
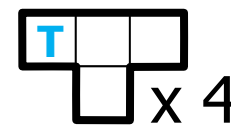
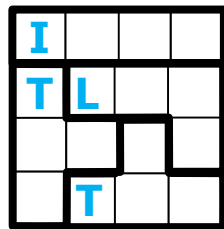
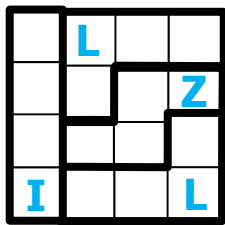
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# Designing a course is like creating a complex puzzle





# Gamification as concept & intuition, mechanics & dynamics, ...



Lumaxart Trophy Winner



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**Gamification works!**



# Thanks from our team.



Alexandru Iosup

Gamification  
Researcher &  
Professor



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Engineer &  
Professor



Ana Lucia  
Varbanescu

Gamification  
Professor



Tim Hegeman

Gamification  
SA



Jesse Donkervliet

Gamification  
SA



# References (Shortlist, brief info)

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